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Message Text

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13
ACTION EB-06

INFO OCT-01 EUR-12 NEA-06 ISO-00 SP-02 AID-05 NSC-05

RSC-01 CIEP-01 TRSE-00 SS-15 STR-01 OMB-01 CEA-01

CIAE-00 COME-00 FRB-01 INR-05 NSAE-00 XMB-02 OPIC-03

LAB-01 SIL-01 SAJ-01 NIC-01 L-02 H-01 PRS-01 /076 W
---------- 007114
R 171056Z NOV 74
FM AMEMBASSY TEHRAN
TO SECSTATE WASHDC 9056
INFO AMEMBASSY WARSAW

C O N F I D E N T I A L TEHRAN 9726

E.O. 11652: GDS
TAGS: ETRD, IR, PL
SUBJ: IRANIAN-POLISH TRADE AGREEMENT

1. LOCAL ENGLISH LANGUAGE PRESS MORNING OF NOVEMBER 16 CARRIED HEADLINE STORY THAT IRAN AND POLAND HAD SIGNED A $1.2 BILLION FIVE-YEAR TRADE AGREEMENT. IT ALSO NOTED THAT A $400 MILLION PAPER PRODUCTION PROJECT WOULD BE ESTABLISHED IN POLAND IN WHICH IRAN WOULD HOLD A 25 PERCENT EQUITY SHARE. IN A MEETING WITH IRANIAN MINISTER OF ECONOMIC AFFAIRS AND FINANCE HUSHANG ANSARY THE SAME DAY THE AMBASSADOR REMARKED ON THIS NEWS STORY AND HIS SURPRISE THAT A SOCIALIST COUNTRY WOULD PERMIT PRIVATE OR OUTSIDE OWNER-SHIP OF INDUSTRIAL ENTERPRISES. ANSARY GRINNED AND SAID THAT THIS ARRANGEMENT WAS INDEED UNUSUAL AND THAT IN FACT POLAND WAS GOING TO HAVE TO CHANGE ITS LAWS BEFORE THE DEAL COULD BE CONSUMMATED. HE SAID THAT IRAN HAD TOLD VISITING POLISH PREMIER JAROSZEWICZ THAT UNTIL THIS CHANGE WAS MADE AND PENDING RESOLUTION OF SPECIFIC DETAILS CONCERNING GUARANTEE OF INVESTMENT, REPATRIATION OF PROFITS, ETC, THE $1.2 BILLION DEAL WAS ONLY IN PRINCIPLE. FURTHER, HE ADDED, IRAN HAD MADE IT CLEAR THAT THE ESTABLISHMENT OF AN EQUITY POSITION IN POLAND'S INDUSTRY WAS AN INTRICATE PART OF THE WHOLE DEAL AND THAT IF IT COULD NOT BE ACHIEVED, THEN THE DEAL IN ITS ENTIRETY WAS OFF. HE EXPECTED ANOTHER DELEGATION FROM POLAND
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TO RETURN TO IRAN IN ABOUT TWO OR THREE WEEKS TO PURSUE THE MATTER.

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2. OTHER DETAILS CONCERNING THE AGREEMENT WILL BE REPORTED
SEPARATELY.
HELMS

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NNN

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: PRESS COMMENTS, TRADE AGREEMENTS
Control Number: n/a
Copy: SINGLE
Draft Date: 17 NOV 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: cunninfx
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974TEHRAN09726
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Film Number: D740332-0285
From: TEHRAN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19741136/aaaabedh.tel
Line Count: 65
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EB
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: cunninfx
Review Comment: n/a
Review Content Flags:
Review Date: 30 MAY 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <30 MAY 2002 by boyleja>; APPROVED <20 MAR 2003 by cunninfx>
Review Markings:

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US Department of State
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30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: IRANIAN-POLISH TRADE AGREEMENT
TAGS: ETRD, IR, PL
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

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